

## DAFTAR LAMPIRAN

### A. LAMPIRAN 1 (Pernyataan Kuesioner)

1 = Sangat Tidak Setuju (STS)

2 = Tidak Setuju (TS)

3 = Cukup (C)

4 = Setuju (S)

5 = Sangat Setuju (SS)

<b>KREDIBILITAS (X)</b>						
<b>NO</b>	<b>PERNYATAAN KUESIONER</b>	<b>STS</b>	<b>TS</b>	<b>C</b>	<b>S</b>	<b>SS</b>
1	Saya percaya bahwa LAZNAS BMH Malang memiliki staf yang berkompeten dalam mengelola ZIS (zakat, infaq, shadaqoh)					
2	Saya merasa yakin bahwa dana yang saya donasikan melalui LAZNAS BMH Malang akan digunakan sesuai dengan ketentuan serta tujuan yang diinginkan					
3	Program-program yang ditawarkan oleh LAZNAS BMH Malang menarik minat saya untuk berdonasi					

<b>MINAT DONATUR (Y)</b>						
<b>NO</b>	<b>PERNYATAAN KUESIONER</b>	<b>STS</b>	<b>TS</b>	<b>C</b>	<b>S</b>	<b>SS</b>
1	Saya tertarik untuk kembali menunaikan zakat melalui LAZNAS BMH Malang					
2	Saya memiliki keinginan yang kuat untuk kembali berdonasi melalui LAZNAS BMH Malang					

3	Saya yakin bahwa berdonasi melalui LAZNAS BMH Malang adalah pilihan yang tepat					
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<b>RELIGIUSITAS (Z)</b>						
<b>NO</b>	<b>PERNYATAAN KUESIONER</b>	<b>STS</b>	<b>TS</b>	<b>C</b>	<b>S</b>	<b>SS</b>
1	Kepercayaan saya kepada ajaran agama mendorong saya untuk berpartisipasi dalam program zakat yang diselenggarakan oleh LAZNAS BMH Malang					
2	Menunaikan zakat melalui LAZNAS BMH Malang merupakan bagian dari ibadah saya					
3	Saya memiliki pengalaman positif dengan layanan yang diberikan oleh LAZNAS BMH Malang					
4	Saya memiliki pengetahuan yang cukup tentang pentingnya menunaikan zakat, infaq dan shadaqoh					
5	Saya merasakan kedamaian batin setelah menunaikan zakat melalui LAZNAS BMH Malang					

B. LAMPIRAN 2 (HASIL DATA KUESIONER)

NO	KREDIBILITAS (X)			TOTAL X
	X1	X2	X3	
1	4	4	4	12
2	5	5	4	14
3	5	5	5	15
4	5	5	5	15
5	5	5	5	15
6	4	4	5	13
7	5	5	5	15
8	1	1	4	6
9	5	5	5	15
10	5	5	5	15
11	5	5	4	14
12	5	5	5	15
13	5	5	5	15
14	3	3	3	9
15	3	5	5	13
16	4	4	4	12
17	5	5	5	15
18	4	5	4	13
19	5	5	5	15
20	5	5	5	15
21	4	5	4	13
22	5	5	5	15
23	5	5	5	15
24	5	5	5	15
25	4	4	4	12
26	5	5	5	15
27	4	4	5	13
28	4	4	3	11
29	4	4	5	13
30	4	4	4	12
31	5	5	4	14
32	4	5	5	14
33	4	3	5	12
34	5	5	5	15
35	5	5	4	14

36	5	5	5	15
37	5	5	5	15
38	4	4	4	12
39	5	3	4	12
40	4	4	4	12
41	5	5	5	15
42	5	5	5	15
43	4	3	3	10
44	5	5	5	15
45	3	4	4	11
46	5	5	4	14
47	4	5	4	13
48	5	5	5	15
49	5	5	5	15
50	5	5	5	15
51	5	5	4	14
52	3	3	3	9
53	5	5	4	14
54	5	4	4	13
55	5	4	4	13
56	4	5	5	14
57	5	4	5	14
58	5	4	5	14
59	5	4	4	13
60	5	4	5	14
61	5	4	5	14
62	5	4	4	13
63	5	4	4	13
64	5	5	4	14
65	5	4	5	14
66	5	5	4	14
67	5	4	5	14
68	5	4	5	14
69	5	5	4	14
70	3	3	4	10
71	5	5	5	15
72	4	5	4	13
73	5	4	5	14
74	5	4	5	14
75	4	5	4	13
76	4	5	4	13

77	4	5	5	14
78	5	5	4	14
79	5	4	5	14
80	5	5	5	15
81	5	4	5	14
82	5	4	5	14
83	4	5	4	13
84	4	5	4	13
85	4	5	4	13
86	5	4	5	14
87	5	4	5	14
88	5	5	5	15
89	5	5	5	15
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91	5	5	5	15
92	3	3	3	9
93	5	5	5	15
94	5	4	4	13
95	4	4	4	12
96	5	4	4	13
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98	4	5	5	14
99	5	4	5	14
100	5	4	5	14
101	4	5	4	13
102	4	4	4	12
103	5	4	4	13
104	4	4	5	13
105	3	4	5	12
106	5	4	4	13
107	5	4	4	13
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110	5	4	4	13
111	4	5	4	13
112	4	5	4	13
113	5	4	4	13
114	4	5	4	13
115	4	5	4	13
116	5	4	5	14
117	4	4	4	12

118	5	4	4	13
119	4	5	4	13
120	5	4	4	13
121	5	4	4	13
122	5	4	5	14
123	4	5	5	14
124	4	5	4	13
125	5	4	4	13
126	5	4	5	14
127	5	4	4	13
128	4	5	4	13
129	4	5	4	13
130	5	4	5	14
131	4	5	4	13
132	4	4	5	13
133	5	4	4	13
134	4	5	4	13
135	5	5	5	15
136	4	4	5	13
137	4	4	5	13
138	5	4	5	14
139	4	4	5	13
140	5	4	5	14
141	4	5	4	13
142	5	4	4	13
143	5	4	5	14
144	4	4	5	13

NO	MINAT DONATUR (Y)			TOTAL Y
	Y1	Y2	Y3	
1	4	4	4	12
2	4	4	4	12
3	5	5	5	15
4	5	5	5	15
5	5	5	5	15
6	5	5	5	15
7	4	5	4	13
8	2	2	2	6
9	5	5	4	14
10	5	5	5	15

11	5	4	5	14
12	5	5	5	15
13	4	4	4	12
14	2	3	3	8
15	4	4	4	12
16	4	4	4	12
17	4	5	4	13
18	5	5	5	15
19	5	5	5	15
20	5	5	5	15
21	4	4	4	12
22	5	5	5	15
23	5	5	5	15
24	5	5	5	15
25	3	4	4	11
26	5	5	5	15
27	4	4	5	13
28	3	3	3	9
29	4	4	5	13
30	5	4	5	14
31	4	5	5	14
32	4	4	5	13
33	5	3	5	13
34	5	5	5	15
35	5	3	3	11
36	4	3	4	11
37	5	5	5	15
38	3	4	4	11
39	5	5	5	15
40	3	3	5	11
41	4	4	5	13
42	5	5	5	15
43	4	4	5	13
44	4	4	4	12
45	3	3	4	10
46	5	4	4	13
47	4	4	4	12
48	5	5	5	15
49	5	5	5	15
50	5	5	5	15
51	4	4	4	12

52	3	3	3	9
53	4	4	5	13
54	4	5	4	13
55	5	4	5	14
56	5	4	5	14
57	5	4	5	14
58	5	5	4	14
59	5	4	5	14
60	4	5	5	14
61	4	4	5	13
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75	4	5	4	13
76	4	5	5	14
77	5	4	5	14
78	5	4	5	14
79	4	4	5	13
80	3	3	4	10
81	5	5	4	14
82	4	5	5	14
83	5	4	4	13
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87	5	5	4	14
88	5	5	5	15
89	5	4	4	13
90	5	5	5	15
91	5	5	5	15
92	3	3	3	9



93	5	5	5	15
94	5	5	4	14
95	4	4	4	12
96	4	5	4	13
97	5	4	5	14
98	4	5	4	13
99	4	5	4	13
100	5	4	5	14
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103	4	4	5	13
104	4	5	5	14
105	4	4	5	13
106	4	4	5	13
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108	5	4	5	14
109	5	4	5	14
110	5	4	4	13
111	4	5	4	13
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113	4	4	5	13
114	5	4	5	14
115	4	5	4	13
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119	4	5	4	13
120	5	4	4	13
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123	4	5	4	13
124	4	5	5	14
125	5	4	5	14
126	4	4	5	13
127	4	4	5	13
128	4	5	4	13
129	5	4	5	14
130	4	4	5	13
131	4	4	5	13
132	4	5	4	13
133	4	5	4	13

134	4	4	5	13
135	5	4	5	14
136	5	4	4	13
137	5	4	5	14
138	4	5	4	13
139	4	5	4	13
140	5	4	5	14
141	5	4	4	13
142	4	5	4	13
143	5	4	4	13
144	4	5	4	13

NO	RELIGIUSITAS (Z)					TOTAL Z
	Z1	Z2	Z3	Z4	Z5	
1	4	4	4	4	4	20
2	5	4	5	4	3	21
3	5	4	4	5	5	23
4	5	5	5	5	5	25
5	5	5	5	5	5	25
6	5	4	5	4	5	23
7	5	4	5	5	5	24
8	2	2	1	2	2	9
9	5	5	5	5	5	25
10	5	5	5	5	5	25
11	5	4	5	5	5	24
12	5	5	5	5	5	25
13	4	4	4	4	4	20
14	3	3	3	3	3	15
15	4	4	4	2	4	18
16	5	4	5	4	5	23
17	3	3	4	4	4	18
18	4	5	5	5	5	24
19	5	5	5	5	5	25
20	5	5	5	5	5	25
21	4	4	4	5	4	21
22	5	5	5	5	5	25
23	5	4	4	5	5	23
24	5	5	5	5	5	25
25	5	4	4	3	3	19
26	5	5	5	5	5	25

27	4	4	5	4	4	21
28	3	3	2	3	3	14
29	4	5	4	4	4	21
30	4	5	5	5	5	24
31	5	4	5	5	4	23
32	4	4	4	5	5	22
33	3	4	4	5	5	21
34	5	5	5	5	5	25
35	4	5	5	5	5	24
36	4	4	4	4	4	20
37	5	5	5	4	5	24
38	4	4	4	4	4	20
39	3	3	5	4	5	20
40	3	5	5	4	3	20
41	5	4	5	4	4	22
42	5	5	5	5	5	25
43	5	5	5	4	4	23
44	4	4	4	5	4	21
45	4	3	3	3	3	16
46	5	5	5	4	5	24
47	4	5	5	5	4	23
48	5	5	5	5	5	25
49	5	5	5	5	5	25
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51	4	4	5	4	4	21
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61	5	4	4	5	5	23
62	4	5	4	4	5	22
63	5	4	5	4	5	23
64	5	4	5	5	5	24
65	5	4	4	5	5	23
66	5	4	5	4	5	23
67	5	4	5	4	5	23

68	5	4	5	4	5	23
69	5	4	5	4	5	23
70	3	3	3	3	3	15
71	5	5	5	5	5	25
72	4	4	5	5	4	22
73	5	4	5	5	4	23
74	4	5	4	5	5	23
75	5	4	5	5	4	23
76	4	5	4	4	5	22
77	5	4	5	4	5	23
78	4	4	5	4	5	22
79	5	4	5	4	5	23
80	5	5	5	5	5	25
81	4	5	5	4	4	22
82	5	4	4	5	5	23
83	5	4	5	5	4	23
84	4	5	4	5	5	23
85	4	4	5	4	5	22
86	5	5	4	5	4	23
87	5	4	4	5	4	22
88	5	5	5	5	5	25
89	5	5	4	4	4	22
90	5	5	5	5	5	25
91	5	5	5	5	5	25
92	3	3	3	3	3	15
93	5	5	5	5	5	25
94	5	4	4	5	5	23
95	4	4	4	4	4	20
96	5	5	4	4	5	23
97	5	4	5	4	4	22
98	4	5	4	5	4	22
99	4	4	5	4	4	21
100	5	4	5	4	5	23
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104	5	4	4	5	4	22
105	4	4	5	4	4	21
106	4	3	5	4	5	21
107	4	5	4	4	4	21
108	5	4	4	5	4	22

109	5	4	4	4	5	22
110	4	4	5	4	4	21
111	4	5	4	4	5	22
112	4	4	5	4	4	21
113	5	4	5	4	4	22
114	5	4	4	5	4	22
115	4	5	4	4	4	21
116	5	5	4	5	4	23
117	5	4	4	4	4	21
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119	4	4	5	4	5	22
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122	4	4	4	4	5	21
123	4	4	5	4	4	21
124	5	4	4	5	4	22
125	4	5	4	5	5	23
126	5	4	5	4	5	23
127	5	5	4	4	5	23
128	4	4	5	4	4	21
129	4	5	4	5	4	22
130	4	5	4	5	4	22
131	4	5	4	4	5	22
132	4	5	4	4	5	22
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138	4	4	5	4	4	21
139	4	5	4	5	4	22
140	4	5	4	5	4	22
141	5	4	5	4	4	22
142	5	4	5	4	4	22
143	4	5	4	4	5	22
144	5	4	5	5	5	24

### C. LAMPIRAN 3 (HASIL OLAH DATA SPSS)

#### 1. Uji deskripsi

	N	Minimum	Maximum	Mean	Std. Deviation
X1	110	6.00	15.00	13.4909	1.55478
Z	110	10.00	25.00	22.0636	2.58889
Y	110	5.00	15.00	13.3727	1.73395
Valid N (listwise)	110				

#### 2. Uji validitas

		X1	X2	X3	total
X1	Pearson Correlation	1	.497**	.407**	.825**
	Sig. (2-tailed)		.000	.000	.000
	N	110	110	110	110
X2	Pearson Correlation	.497**	1	.345**	.802**
	Sig. (2-tailed)	.000		.000	.000
	N	110	110	110	110
X3	Pearson Correlation	.407**	.345**	1	.714**
	Sig. (2-tailed)	.000	.000		.000
	N	110	110	110	110
total	Pearson Correlation	.825**	.802**	.714**	1
	Sig. (2-tailed)	.000	.000	.000	
	N	110	110	110	110

\*\* . Correlation is significant at the 0.01 level (2-tailed).

**Correlations**

		Z1	Z2	Z3	Z4	Z5	total
Z1	Pearson Correlation	1	.510**	.559**	.544**	.470**	.809**
	Sig. (2-tailed)		.000	.000	.000	.000	.000
	N	110	110	110	110	110	110
Z2	Pearson Correlation	.510**	1	.408**	.500**	.467**	.755**
	Sig. (2-tailed)	.000		.000	.000	.000	.000
	N	110	110	110	110	110	110
Z3	Pearson Correlation	.559**	.408**	1	.498**	.462**	.754**
	Sig. (2-tailed)	.000	.000		.000	.000	.000
	N	110	110	110	110	110	110
Z4	Pearson Correlation	.544**	.500**	.498**	1	.449**	.782**
	Sig. (2-tailed)	.000	.000	.000		.000	.000
	N	110	110	110	110	110	110
Z5	Pearson Correlation	.470**	.467**	.462**	.449**	1	.738**
	Sig. (2-tailed)	.000	.000	.000	.000		.000
	N	110	110	110	110	110	110
Total	Pearson Correlation	.809**	.755**	.754**	.782**	.738**	1
	Sig. (2-tailed)	.000	.000	.000	.000	.000	
	N	110	110	110	110	110	110

\*\* . Correlation is significant at the 0.01 level (2-tailed).

**Correlations**

		Y1	Y2	Y3	total
Y1	Pearson Correlation	1	.463**	.564**	.819**
	Sig. (2-tailed)		.000	.000	.000
	N	110	110	110	110
Y2	Pearson Correlation	.463**	1	.572**	.815**
	Sig. (2-tailed)	.000		.000	.000
	N	110	110	110	110
Y3	Pearson Correlation	.564**	.572**	1	.856**
	Sig. (2-tailed)	.000	.000		.000
	N	110	110	110	110
total	Pearson Correlation	.819**	.815**	.856**	1
	Sig. (2-tailed)	.000	.000	.000	
	N	110	110	110	110

\*\* . Correlation is significant at the 0.01 level (2-tailed).

3. Uji reliabilitas

VARIABEL X

**Reliability Statistics**

Cronbach's Alpha	N of Items
.818	4

VARIABEL Z

**Reliability Statistics**

Cronbach's Alpha	N of Items
.798	6



VARIABEL Y

**Reliability Statistics**

Cronbach's Alpha	N of Items
.839	4

4. Uji multikolinearitas

**Coefficients<sup>a</sup>**

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics	
	B	Std. Error	Beta			Tolerance	VIF
1 (Constant)	-.080	.774		-.103	.918		
X	.286	.086	.256	3.305	.001	.394	2.539
Z	.435	.052	.649	8.376	.000	.394	2.539

a. Dependent Variable: Y

5. Uji heteroskedastisitas

**Coefficients<sup>a</sup>**

Model	Unstandardized Coefficients		Standardized Coefficients	T	Sig.
	B	Std. Error	Beta		
1 (Constant)	2.179	.507		4.296	.000
X	.019	.057	.049	.333	.740
Z	.056	.070	.103	.801	.426

a. Dependent Variable: abs\_RES

6. Moderated Regression Analysis (MRA)

**Coefficients<sup>a</sup>**

Model	Unstandardized Coefficients		Standardized Coefficients	T	Sig.
	B	Std. Error	Beta		
1 (Constant)	.473	1.092		.433	.666
Kredibilitas	.278	.098	.246	2.832	.006
Religiusitas	.414	.059	.610	7.007	.000
Kredibilitas*Religiusitas	4.830E-5	.002	.002	.032	.975

a. Dependent Variable: Minat Donatur

7. Uji t

**Coefficients<sup>a</sup>**

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.
	B	Std. Error	Beta		
1 (Constant)	1.910	.944		2.024	.045
X	.850	.070	.762	12.223	.000

a. Dependent Variable: Y

**Coefficients<sup>a</sup>**

Model	Unstandardized Coefficients		Standardized Coefficients	T	Sig.
	B	Std. Error	Beta		
1 (Constant)	.473	1.092		.433	.666
Kredibilitas	.278	.098	.246	2.832	.006
Religiusitas	.414	.059	.610	7.007	.000
Kredibilitas*Religiusitas	4.830E-5	.002	.002	.032	.975

a. Dependent Variable: Minat Donatur

8. Uji Koefisien determinasi (R<sup>2</sup>)

**Model Summary**

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.864 <sup>a</sup>	.747	.742	.881

a. Predictors: (Constant), Religiusitas, Kredibilitas