

Lampiran

Lampiran 1 : Kuesioner Penelitian

Kuesioner Penelitian

Petunjuk Umum

Saudara dimohon kesediaan untuk mengisi formulir berikut ini. Seluruh informasi yang diberikan akan sangat dijamin kerahasiannya.

Nama :

Email :

Nama *Coffe Shop* :

Saudara diminta kesediaannya untuk mengisi kolom disebelah kanan dengan memberi tanda (√) untuk pertanyaan yang paling sesuai menurut pendapat saudara. Tidak ada jawaban yang benar atau salah dalam pengisian kuesioner, oleh karena itu kami mengharapkan saudara mengisinya dengan kondisi yang sebenar-benarnya.

Keterangan: Pilihan jawaban terdiri dari SS (sangat setuju), S (setuju), N (Netral), TS (tidak setuju) dan STS (sangat tidak setuju).

- Supplay Chain Management (X1)

No	Pertanyaan	SS	S	N	TS	STS
1	Supplier memahami kebutuhan perusahaan					
2	Supplier mempunyai komitmen dengan perusahaan					
3	Pesanan dari supplier selalu datang tepat waktu					
4	Kondisi barang yang dipesan selalu baik					

- Orientasi Pasar (X2)

No	Pertanyaan	SS	S	N	TS	STS
1	Barang yang dihasilkan berkualitas bagus					
2	Mampu memenuhi setiap keinginan konsumen					
3	Memastikan barang sampai ditangan konsumen dengan kualitas baik					
4	Menyelesaikan dengan tepat waktu setiap pesanan konsumen					

- Kinerja Perusahaan (Y)

No	Pertanyaan	SS	S	N	TS	STS
1	Biaya produksi yang dihasilkan semakin efisien					
2	Pencapaian laba perusahaan semakin					

	meningkat					
3	Produksi yang dihasilkan mengalami peningkatan					
4	Perusahaan selalu mengembangkan inovasi produk					

- Kompetensi Kewirausahaan (Z)

No	Pertanyaan	SS	S	N	TS	STS
1	Dalam usaha harus mampu memenangkan persaingan					
2	Pengorganisasian dalam berwirausaha sangat mendorong peningkatan kompetensi					
3	Kompetensi kewirausahaan harus memiliki komitmen yang kuat					
4	Kompetensi kewirausahaan harus memiliki konsep yang jelas					

Lampiran 2 : Tabel Tabulasi Responden

No	X1.1	X1.2	X1.3	X1.4	X2.1	X2.2	X2.3	X2.4
1.	3	3	4	5	4	4	4	4
2.	3	4	4	4	3	4	3	3
3.	3	3	5	4	3	4	4	3
4.	3	3	4	2	4	3	4	4
5.	3	3	4	4	3	4	4	4
6.	4	3	3	4	4	4	3	3
7.	4	4	5	5	4	3	4	4
8.	4	3	4	5	4	3	4	3
9.	4	4	5	5	3	4	4	3
10.	4	4	5	5	5	5	5	5
11.	4	4	5	5	4	4	3	3
12.	5	3	4	4	4	4	4	4
13.	4	4	5	5	4	4	4	3
14.	5	5	5	4	4	4	4	4
15.	5	5	5	4	4	5	5	5
16.	4	5	5	4	5	4	4	5
17.	5	5	4	4	5	4	5	5
18.	5	4	5	4	3	3	4	4
19.	4	5	5	5	4	4	4	4
20.	4	5	3	5	5	4	3	2
21.	4	4	5	5	4	4	4	4
22.	5	5	4	5	5	5	5	5
23.	5	4	5	4	4	4	4	4
24.	5	4	5	5	3	4	4	3
25.	5	4	3	5	4	4	4	3
26.	4	5	4	4	4	5	5	5
27.	4	4	4	4	4	4	4	4
28.	5	4	4	4	4	5	5	5
29.	5	5	5	5	4	5	4	4
30.	3	4	4	4	3	4	4	4
31.	3	4	5	4	4	4	4	3
32.	4	4	4	5	4	5	3	3
33.	4	5	5	4	4	4	4	4
34.	4	4	4	5	5	4	4	3
35.	4	5	4	4	3	4	3	3
36.	4	4	4	3	4	4	4	4
37.	5	4	4	4	4	3	3	4
38.	4	4	4	4	4	4	4	4
39.	5	4	5	4	4	4	4	4
40.	4	4	5	5	3	4	3	3
41.	5	5	5	5	4	3	4	3
42.	5	5	5	5	5	5	5	5

43.	4	5	5	4	4	5	5	5
44.	5	4	4	5	3	4	4	3
45.	4	5	4	4	3	4	4	3
46.	4	4	4	4	4	4	4	4
47.	4	4	5	4	4	4	4	3
48.	5	4	5	5	5	5	5	5
49.	4	5	4	4	4	5	5	5
50.	4	5	4	4	4	4	4	3
51.	4	4	4	4	4	3	3	4
52.	4	4	4	3	4	4	4	4
53.	5	4	4	4	4	4	3	4
54.	4	4	4	4	4	4	4	4
55.	5	4	4	4	3	4	4	3
56.	4	5	5	5	4	5	4	3
57.	5	5	5	5	5	4	3	5
58.	5	5	5	5	4	5	5	5
59.	5	4	5	4	3	5	5	3
60.	4	5	5	5	3	4	4	3
61.	4	4	4	4	4	4	4	4
62.	4	4	4	4	4	4	4	3
63.	5	4	4	4	5	3	4	5
64.	4	5	5	5	4	5	5	5
65.	4	4	3	5	5	3	4	4

No	Y.1	Y.2	Y.3	Y.4	Z.1	Z.2	Z.3	Z.4
1.	4	5	5	3	5	4	4	4
2.	3	4	4	4	4	3	4	3
3.	3	4	4	4	4	3	4	3
4.	3	4	3	4	2	4	3	3
5.	4	3	3	4	4	4	4	4
6.	4	4	4	3	4	4	4	3
7.	4	3	4	4	5	3	3	2
8.	4	3	4	4	5	3	3	2
9.	4	3	4	4	5	4	4	4
10.	5	5	3	3	5	4	5	4
11.	4	3	5	3	5	3	4	4
12.	5	4	4	4	4	4	4	4
13.	4	3	3	4	5	4	4	4
14.	5	5	5	5	4	5	4	5
15.	5	5	5	4	4	5	5	5
16.	5	5	5	3	4	4	4	4
17.	5	5	4	4	4	5	4	5
18.	3	3	4	3	4	4	3	4
19.	4	4	4	3	5	3	4	3
20.	4	4	3	4	5	4	4	3
21.	4	4	3	4	5	3	4	3
22.	5	5	5	5	5	5	5	5
23.	4	5	5	3	4	4	4	3
24.	4	5	5	4	5	3	4	3
25.	4	3	5	4	5	3	4	3
26.	4	5	4	5	4	5	5	5
27.	5	3	3	3	4	4	4	4
28.	4	5	5	5	4	4	5	5
29.	3	4	4	4	5	4	5	4
30.	4	3	3	3	4	4	4	4
31.	4	4	4	3	4	4	4	4
32.	4	4	4	4	5	5	5	5
33.	4	4	4	4	4	4	4	4
34.	3	5	3	4	5	3	4	3
35.	4	5	3	3	4	3	4	3
36.	4	5	3	3	3	4	4	5
37.	3	4	3	3	4	3	3	2
38.	4	4	4	4	4	4	4	4
39.	3	4	3	3	4	4	4	4
40.	5	3	5	4	5	4	4	4
41.	5	4	5	5	5	4	3	4
42.	4	5	5	5	5	5	5	5
43.	5	4	4	4	4	3	5	4

44.	5	4	4	3	5	4	4	4
45.	5	4	4	3	4	3	4	3
46.	5	5	4	4	4	4	4	4
47.	5	4	3	3	4	3	4	3
48.	4	4	3	3	5	5	5	5
49.	4	3	3	4	4	4	5	4
50.	4	2	3	3	4	4	4	4
51.	5	4	2	3	4	4	3	5
52.	4	3	4	3	3	4	4	2
53.	4	3	4	4	4	4	4	4
54.	4	4	4	3	4	4	4	4
55.	4	4	4	4	4	4	4	4
56.	5	5	4	5	5	4	5	4
57.	5	5	5	5	5	5	4	5
58.	3	5	5	4	5	4	5	4
59.	4	5	5	3	4	4	5	4
60.	4	4	4	3	5	3	4	3
61.	4	3	3	4	4	4	4	4
62.	5	3	5	3	4	3	4	3
63.	5	4	3	3	4	5	3	5
64.	4	5	3	4	5	4	5	4
65.	5	4	4	3	3	5	5	5

Lampiran 2 : Hasil Uji Validitas dan Reliabilitas

1. Supply Chain Management

		Correlations				
		X1.1	X1.2	X1.3	X1.4	T ^{total}
X1.1	Pearson Correlation	1	,516	,128	,145	,439**
	Sig. (2-tailed)		,000	,000	,002	,000
	N	65	65	65	65	65
X1.2	Pearson Correlation	,425	1	,492	,288*	,512**
	Sig. (2-tailed)	,002		,000	,000	,000
	N	65	65	65	65	65
X1.3	Pearson Correlation	,425	,720	1	,038	,832**
	Sig. (2-tailed)	,000	,005		,000	,000
	N	65	65	65	65	65
X1.4	Pearson Correlation	,432	,564*	,638	1	,735*
	Sig. (2-tailed)	,000	,000	,000		,000
	N	65	65	65	65	65

Reliability Statistics

Cronbach's Alpha ^a	N of Items
,649	4

** Correlation is significant at the 0.01 level (2-tailed).

2. Orientasi Pasar

		Correlations				
		X1.1	X2.2	X2.3	X2.4	Total
X2.1	Pearson Correlation	1	,149**	,423**	,291*	,465**
	Sig. (2-tailed)		,002	,000	,000	,000
	N	65	65	65	65	65
X2.2	Pearson Correlation	1,000**	1	,320**	,424**	,735**
	Sig. (2-tailed)	,000		,002	,000	,000
	N	65	65	65	65	65
X2.3	Pearson Correlation	,570**	,287**	1	,321**	,606**
	Sig. (2-tailed)	,000	,005		,000	,000
	N	65	65	65	65	65
X2.4	Pearson Correlation	,306*	,505**	,494**	1	,647**
	Sig. (2-tailed)	,003	,000	,000		,000
	N	65	65	65	65	65

Z	Pearson Correlation	,422**	,351**	,380**	,500**	1
	Sig. (2-tailed)	,000	,000	,000	,000	
	N	65	65	65	65	65

** Correlation is significant at the 0.01 level (2-tailed).

* Correlation is significant at the 0.05 level (2-tailed).

Reliability Statistics

Cronbach's Alpha	N of Items
,710	4

3. Kinerja Perusahaan

Correlations

		Y.1	Y.2	Y.3	Y.4	Total
Y.1	Pearson Correlation	1	1,000**	,320**	,797*	,770**
	Sig. (2-tailed)		,000	,005	,000	,000
	N	65	65	65	65	65
Y.2	Pearson Correlation	,430**	1	,285**	,322**	,560**
	Sig. (2-tailed)	,000		,002	,000	,000
	N	65	65	65	65	65
Y.3	Pearson Correlation	,424**	,797**	1	1,000**	,832**
	Sig. (2-tailed)	,000	,001		,000	,000
	N	65	65	65	65	65
Y.4	Pearson Correlation	,247*	,316**	,367**	1	,444**
	Sig. (2-tailed)	,003	,000	,000		,000
	N	65	65	65	65	65
Y	Pearson Correlation	,770**	,735**	,761**	,800**	1
	Sig. (2-tailed)	,000	,000	,000	,000	
	N	65	65	65	65	65

** Correlation is significant at the 0.01 level (2-tailed).

* Correlation is significant at the 0.05 level (2-tailed).

Reliability Statistics

Cronbach's Alpha	N of Items
,699	4

4. Kompetensi Kewirausahaan

Correlations

		Z.1	Z.2	Z.3	Z.4	Total
Z.1	Pearson Correlation	1	1,000**	,320**	,424*	,735**
	Sig. (2-tailed)		,000	,005	,000	,000
	N	65	65	65	65	65
Z.2	Pearson Correlation	,530**	1	,320**	,797**	,770**
	Sig. (2-tailed)	,000		,002	,000	,000
	N	65	65	65	65	65
Z.3	Pearson Correlation	,424**	,797**	1	1,000**	,832**
	Sig. (2-tailed)	,000	,001		,000	,000
	N	65	65	65	65	65
Z.4	Pearson Correlation	1,000*	,316**	,797**	1	,735**
	Sig. (2-tailed)	,003	,000	,000		,000
	N	65	65	65	65	65
Z	Pearson Correlation	,764**	,935**	,781**	,720**	1
	Sig. (2-tailed)	,000	,000	,000	,000	
	N	65	65	65	65	65

** . Correlation is significant at the 0.01 level (2-tailed).

* . Correlation is significant at the 0.05 level (2-tailed).

Reliability Statistics

Cronbach's Alpha	N of Items
,820	4

Lampiran 3 : Hasil Uji Asumsi Klasik

1. Uji Normalitas

One-Sample Kolmogorov-Smirnov Test

		Unstandardized Residual
N		65
Normal Parameters ^{a,b}	Mean	,0000000
	Std. Deviation	1,35185304
	Most Extreme Differences	
	Absolute	,056
	Positive	,056
	Negative	-,056
Test Statistic		,056
Asymp. Sig. (2-tailed)		,200^{c,d}

a. Test distribution is Normal.

b. Calculated from data.

c. Lilliefors Significance Correction.

d. This is a lower bound of the true significance.

2. Uji Multikolinieritas

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics	
		B	Std. Error	Beta			Tolerance	VIF
1	(Constant)	3,944	3,467		1,138	,261		
	<i>Supply Chain Management</i> (X1)	-,477	,214	-,234	-2,227	,031	,255	3,916
	Orientasi Pasar(X2)	,551	,191	,370	2,878	,006	,463	2,158
	Kompetensi Kewirausahaan	,460	,158	,373	2,904	,006	,221	4,517

a. Dependent Variable: Kinerja Perusahaan (Y)

3. Uji Heteroskedastisitas

Correlations

		ABS_RE	X1	X2	Z
		S			
ABS_RE S	Pearson Correlation	1	,202	,196	,124
	Sig. (2-tailed)		,106	,117	,326
	N	65	65	65	65
X1	Pearson Correlation	,202	1	,674**	,860**
	Sig. (2-tailed)	,106		,000	,000
	N	65	65	65	65
X2	Pearson Correlation	,196	,674**	1	,726**
	Sig. (2-tailed)	,117	,000		,000
	N	65	65	65	65
Z	Pearson Correlation	,124	,860**	,726**	1
	Sig. (2-tailed)	,326	,000	,000	
	N	65	65	65	65

** . Correlation is significant at the 0.01 level (2-tailed).

Lampiran 4 : Hasil Uji MRA

Model Summary^b

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	,832 ^a	,693	,678	1,22126

a. Predictors: (Constant), Z, X2, X1

b. Dependent Variable: Y

ANOVA^a

Model	Sum of Squares	df	Mean Square	F	Sig.
1 Regression	205,236	3	68,412	45,869	,000 ^b
Residual	90,980	61	1,491		
Total	296,215	64			

a. Dependent Variable: Y

b. Predictors: (Constant), Z, X2, X1

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	11,231	3,143		3,574	,001
	X1	0,361	,678	,860	2,071	,019
	X2	,414	,757	,556	1,982	,047
	MODERASI 1	,056	,044	2,345	2,008	,056
	MODERASI 2	,041	,046	1,194	1,942	,031

a. Dependent Variable: Y