

LAMPIRAN

Lampiran 1

KUISIONER

PENGARUH PERSEPSI KEMUDAHAN PENGGUNAAN, KEPERCAYAAN, RISIKO, DAN KEAMANAN TERHADAP IMPULSE BUYING PENGGUNA PAYLATER DI KOTA MALANG

Studi Kasus Pada Mahasiswa Pengguna Paylater Se-Kota Malang

IDENTITAS KONSUMEN

- Nama Responden :
- Jenis Kelamin : laki-laki Perempuan
- Apakah Anda saat ini tercatat sebagai mahasiswa/i di Kota Malang ?
Ya Tidak
- Produk *paylater* yang anda gunakan ?
Shopee Paylater Tokopedia Paylater
- Berapa Uang saku anda per-bulan ?
< Rp. 0.000 Rp. 500.000 – Rp. 1.000.000 > Rp. 000.000

Keterangan mengenai skor penilaian :

- Sangat Setuju (SS) : Skor 5
- Setuju (S) : Skor 4
- Netral (N) : Skor 3
- Tidak Setuju (TS) : Skor 2
- Sangat Tidak Setuju (STS) : Skor 1

NO	INDIKATOR	Skor Jawaban				
		SS	S	N	TS	STS
KEMUDAHAN PENGGUNAAN						
1.	Saya merasa proses metode pembayaran dengan <i>paylater</i> mudah dipelajari					
2.	Saya merasa syarat dan ketentuan untuk menggunakan <i>paylater</i> mudah dipelajari					
3.	Saya merasa transaksi pembayaran dengan metode <i>paylater</i> mudah digunakan					
4.	Saya merasa fitur dalam <i>paylater</i> (opsi tenor pembayaran) mudah digunakan					

5.	Saya langsung dapat menggunakan metode <i>paylater</i> dengan baik saat pertama kali diakses					
6.	Menggunakan <i>paylater</i> tidak perlu meninggalkan rumah					
7.	Menggunakan <i>paylater</i> dapat menghemat waktu					
KEPERCAYAAN						
1.	Saya percaya dengan jaminan kepuasan penggunaan <i>paylater</i>					
2.	Saya percaya jumlah pembayaran dengan metode <i>paylater</i> sudah sesuai dengan syarat dan ketentuan yang diberlakukan <i>e-commerce</i>					
3.	Saya percaya produk yang saya pesan tetap sesuai harapan meskipun, dengan metode pembayaran <i>paylater</i>					
4.	Melakukan transaksi jual-beli di <i>paylater</i> dapat dipercaya.					
5.	Saya percaya bahwa <i>paylater</i> memberikan pelayanan terbaik dalam setiap transaksi					
6.	<i>Paylater</i> akan melakukan pekerjaan dengan baik meskipun tidak disebutkan.					
7.	Percaya penjual					
RISIKO						
1.	Menurut saya bunga dan biaya metode <i>paylater</i> terlalu tinggi					
2.	Saya pikir saya akan merasa kesulitan membayar tagihan <i>paylater</i> karena, biaya dan bunganya terlalu mahal					
3.	Saya pikir akan ada masalah keuangan yang terjadi pada saya, jika saya menggunakan <i>paylater</i> sebagai metode pembayaran					
4.	Saya takut saat saya menggunakan metode <i>paylater</i> pengeluaran saya menjadi meningkat					
5.	Produk yang dibeli tidak sesuai dengan yang diharapkan					
6.	Saya takut sering kali terjadi kegagalan saat membayar dalam bertransaksi menggunakan <i>paylater</i>					
7.	Saya merasa cemas, khawatir, dan gelisah setelah menggunakan <i>paylater</i> dalam bertransaksi					
KEAMANAN						

1.	Saya yakin data pribadi yang saya berikan akan dijaga kerahasiaannya oleh pihak <i>paylater</i> terkait					
2.	Saya yakin data transaksi di <i>paylater</i> terjamin kerahasiannya					
3.	Saya merasa pembayaran tagihan <i>paylater</i> dijamin keamanannya					
4.	Saya yakin bertransaksi menggunakan <i>paylater</i> memiliki kebijakan teknis yang baik dimana data saya tidak akan diubah oleh pihak ketiga (hacker)					
5.	Saya yakin bertransaksi menggunakan <i>paylater</i> memiliki jaminan keamanan yang baik					
6.	Menurut saya data diberikan dalam bertransaksi menggunakan <i>paylater</i> tidak akan di salahgunakan					
7.	Kebijakan Keamanan <i>paylater</i> jelas dan mudah dimengerti					
IMPULSE BUYING						
1.	Saya membeli produk tanpa pertimbangan harga					
2.	Saya membeli produk yang pertama kali saya lihat secara spontan					
3.	Saya membeli produk ketika saya tidak membutuhkannya					
4.	Saya tidak akan berpikir berulang-ulang ketika ingin membeli suatu produk					
5.	Saya akan membeli produk yang saya butuhkan saja					
6.	Konsumen dapat mengambil keputusan dalam membeli satu produk ataupun lebih dalam sekali pembelian menggunakan <i>paylater</i> .					
7.	Karena banyaknya pilihan konsumen bisa memilih produk apa saja yang diinginkan					

Lampiran 2

TABULASI DATA

X1

X1.1	X1.2	X1.3	X1.4	X1.5	X1.6	X1.7	TOTAL X1
4	3	4	4	3	5	4	27
4	3	3	3	4	4	3	24
4	4	3	4	4	4	4	27
5	5	4	4	4	4	3	29
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4	4	4	5	4	3	4	28
4	3	4	2	5	4	4	26
4	3	4	4	3	5	4	27
4	5	4	4	4	4	4	29
4	4	3	5	4	4	4	28
4	3	4	2	5	4	4	26
4	3	4	4	3	4	4	26
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4	4	4	4	4	4	3	27
4	3	3	3	3	4	4	24
4	4	4	4	4	5	4	30
3	3	5	3	4	4	5	27
4	4	4	4	4	4	4	28
4	4	4	4	4	4	4	28
4	4	4	4	4	4	4	28
4	4	4	4	4	4	4	28
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4	4	4	4	4	4	3	27
4	3	4	4	4	4	4	27
4	4	5	3	3	4	4	27
4	4	4	4	4	4	4	28
5	5	4	4	5	4	5	32

3	3	2	2	3	3	3	19
4	3	4	4	4	4	4	27
3	4	4	4	4	4	4	27
3	3	3	3	3	3	3	21
3	4	3	3	3	4	4	24
2	3	4	4	4	4	4	25
4	3	4	3	4	4	3	25
3	3	4	4	4	4	3	25
4	4	5	5	4	4	4	30

Lampiran 3
TABULASI DATA
X2

X2.1	X2.2	X2.3	X2.4	X2.5	X2.6	X2.7	TOTAL X2
4	4	3	4	4	4	4	27
3	3	4	4	4	4	3	25
4	4	4	4	4	4	4	28
3	4	4	4	4	4	4	27
3	3	3	3	3	3	3	21
4	2	5	3	3	4	3	24
5	5	4	3	4	4	3	28
4	4	4	4	4	4	3	27
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4	4	3	4	4	4	4	27
4	4	4	4	4	4	4	28
4	4	4	4	3	4	4	27
4	4	4	4	4	4	4	28
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4	4	4	4	4	4	4	28
4	4	4	4	3	4	4	27
4	4	4	4	4	3	3	26
4	4	4	4	3	4	3	26
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4	4	3	3	3	3	4	24
4	4	4	4	4	4	4	28
4	4	4	4	3	4	4	27
4	4	4	4	4	4	4	28
4	5	4	4	4	4	3	28
5	4	4	4	4	4	4	29
4	5	4	4	4	4	4	29
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4	4	4	3	4	4	4	27
3	3	4	3	3	3	4	23
4	4	3	4	4	4	4	27
3	4	4	5	4	4	3	27

4	5	4	4	4	4	3	28
5	4	4	4	4	4	4	29
5	4	3	4	5	5	5	31
4	4	3	4	4	4	4	27
3	3	4	4	4	4	3	25
4	4	4	4	4	4	4	28
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3	3	3	3	3	3	3	21
4	2	5	3	3	4	3	24
5	5	4	3	4	4	3	28
4	4	4	4	4	4	3	27
4	3	3	4	3	3	3	23
3	3	3	3	3	3	3	21
4	4	4	4	4	4	4	28
4	4	4	4	4	4	4	28
3	4	3	3	4	3	3	23
4	3	4	4	3	4	4	26
4	4	4	4	4	4	4	28
3	4	3	4	4	3	4	25
3	4	3	3	4	3	3	23
4	4	3	4	4	3	4	26
3	3	3	3	3	3	3	21
4	4	4	4	4	4	4	28
4	4	4	4	4	4	4	28
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4	4	4	4	4	4	4	28
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4	4	4	4	4	4	4	28
4	4	4	4	4	4	4	28
5	5	5	5	5	5	5	35
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4	5	4	4	5	4	4	30
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4	4	4	4	4	4	4	28
3	4	3	4	4	4	4	26
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4	4	4	4	5	5	4	30
4	4	4	3	4	4	4	27
3	2	2	3	3	3	3	19
3	4	4	4	4	4	4	27
4	4	4	4	4	4	5	29
3	3	3	3	3	3	5	23
4	3	3	3	4	4	5	26
3	4	4	4	4	4	2	25
3	4	3	4	4	3	4	25
3	4	4	4	4	3	5	27
4	5	5	4	4	4	5	31
3	2	2	3	3	3	5	21
4	4	4	4	4	4	4	28
4	4	4	4	4	4	3	27
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4	4	2	5	4	4	4	27
4	4	4	5	5	5	4	31
4	2	2	5	5	5	4	27
4	4	4	4	4	4	4	28
4	4	4	4	4	4	4	28
4	4	4	5	4	4	2	27
4	4	4	4	4	4	4	28
4	4	4	5	4	5	2	28
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4	4	4	5	5	5	4	31
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4	4	4	5	5	5	2	29
4	4	4	5	5	5	4	31
4	4	4	5	4	4	4	29
4	4	4	4	4	4	2	26
4	4	2	5	5	2	4	26

4	4	4	5	5	5	2	29
3	3	3	3	3	3	3	21
3	2	2	3	3	3	3	19
3	4	4	4	4	4	4	27
4	4	4	4	4	4	3	27
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3	4	3	4	4	3	4	25
3	4	4	4	4	3	3	25
4	5	5	4	4	4	4	30

Lampiran 5
TABULASI DATA
X4

X4.1	X4.2	X4.3	X4.4	X4.5	X4.6	X4.7	TOTAL X4
4	2	5	3	3	4	4	25
5	5	4	3	4	4	4	29
4	4	4	4	4	4	4	28
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4	3	4	3	4	4	3	25
4	3	4	3	3	4	3	24
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3	4	4	4	4	4	3	26
4	2	5	3	3	4	3	24
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4	4	4	4	4	4	3	27
3	3	4	4	4	4	4	26
4	4	4	4	4	4	3	27
3	3	4	4	4	4	4	26
4	2	5	3	3	4	3	24
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3	3	4	4	4	4	3	25
4	4	4	4	4	4	4	28
5	4	4	4	4	4	4	29
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4	2	5	5	5	4	5	30
5	5	4	5	4	4	5	32
4	4	4	4	4	4	5	29
5	5	4	4	4	5	5	32
4	5	4	5	5	4	5	32
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4	5	4	5	4	4	5	31
4	5	4	5	5	4	5	32
5	5	5	5	5	5	4	34
4	4	4	4	4	4	4	28
4	3	4	4	4	4	3	26
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5	5	4	3	4	4	4	29
4	4	4	4	4	4	4	28
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4	4	4	4	4	4	4	28
4	4	4	4	4	4	4	28
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4	3	4	4	3	4	4	26
4	4	4	4	4	4	4	28
3	4	3	4	4	3	4	25
3	4	3	3	4	3	3	23
4	4	3	4	4	3	4	26
3	3	3	3	3	3	3	21
4	4	4	4	4	4	4	28
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3	4	3	3	4	3	3	23
4	4	4	4	4	4	4	28
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5	2	5	5	2	5	5	29
5	4	5	5	4	5	5	33
4	5	4	4	5	4	4	30
4	4	4	4	4	4	4	28

2	5	5	2	5	5	2	26
5	2	5	5	2	5	5	29
3	3	3	3	3	3	3	21
3	3	3	3	3	3	3	21
4	4	4	4	4	4	4	28
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4	3	4	4	3	4	4	26
4	4	4	4	4	4	4	28
3	4	3	4	4	3	4	25
3	4	3	3	4	3	3	23
4	4	3	4	4	3	4	26

Lampiran 6
TABULASI DATA
Y

Y.1	Y.2	Y.3	Y.4	Y.5	Y.6	Y.7	TOTAL Y
3	3	3	2	3	3	3	20
4	5	3	3	4	4	3	26
5	5	4	4	3	3	3	27
3	3	3	3	3	3	3	21
3	3	4	3	4	4	3	24
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4	4	4	3	4	3	3	25
4	4	4	3	4	3	3	25
3	3	3	2	3	3	3	20
5	4	4	4	4	4	4	29
5	5	4	4	3	3	3	27
3	3	3	3	3	3	3	21
5	5	4	4	3	3	3	27
3	3	3	3	3	3	3	21
4	4	4	2	4	4	4	26
4	5	4	4	4	4	4	29
5	5	4	4	4	4	4	30
4	4	4	4	4	4	4	28
4	4	4	4	4	4	4	28
4	4	4	2	2	2	5	23
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4	4	4	4	4	4	4	28
4	4	4	2	4	4	4	26
4	5	4	4	4	4	4	29
5	5	4	4	4	4	4	30
4	4	4	4	4	4	4	28
4	4	4	4	4	4	4	28
4	4	4	4	4	4	4	28
4	4	4	4	4	5	4	29
4	4	4	4	4	4	4	28
4	4	4	4	4	4	5	29
4	4	4	4	2	2	5	25

4	4	4	4	4	4	4	28
4	4	4	4	4	4	4	28
5	5	5	5	5	5	5	35
4	2	4	4	2	4	5	25
4	4	4	4	4	4	5	29
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3	3	3	3	3	3	5	23
4	3	3	3	4	4	5	26
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3	4	3	4	4	3	4	25
3	4	4	4	4	3	5	27
4	5	5	4	4	4	5	31
3	2	2	3	3	3	5	21
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3	3	3	3	3	3	5	23
4	4	4	4	4	4	5	29
3	3	3	3	3	3	5	23
4	2	2	5	5	5	4	27
4	4	4	4	4	4	4	28
4	4	4	4	4	4	4	28
4	4	4	5	5	5	4	31
4	4	4	5	5	5	4	31
2	2	4	5	2	5	5	25
4	2	2	5	5	4	4	26
4	4	4	4	4	5	4	29
4	4	2	5	4	4	4	27
4	4	4	5	5	5	4	31
4	2	2	5	5	5	4	27
4	4	4	4	4	4	4	28
4	4	4	4	4	4	4	28
4	4	4	5	4	4	2	27
4	4	4	4	4	4	4	28
4	4	4	5	4	5	2	28
4	4	4	5	5	5	5	32
4	4	4	5	5	5	4	31
4	4	4	5	5	5	2	29
4	4	4	5	5	5	2	29
4	4	4	5	5	5	4	31
4	4	4	5	4	4	4	29

4	4	4	4	4	4	2	26
4	4	2	5	5	2	4	26
4	4	4	5	5	5	2	29
3	3	3	3	3	3	3	21
3	2	2	3	3	3	3	19
3	4	4	4	4	4	4	27
4	4	4	4	4	4	3	27
3	3	3	3	3	3	3	21
4	3	3	3	4	4	3	24
3	4	4	4	4	4	2	25
3	4	3	4	4	3	4	25
3	4	4	4	4	3	3	25
4	5	5	4	4	4	4	30

Lampiran 7
UJI VALIDITAS
X1

Correlations

		X1.1	X1.2	X1.3	X1.4	X1.5	X1.6	X1.7	TOTAL X1
X1.1	Pearson Correlation	1	,206*	-,053	,070	-,047	-,134	-,040	,296**
	Sig. (2-tailed)		,040	,601	,488	,645	,183	,693	,003
	N	100	100	100	100	100	100	100	100
X1.2	Pearson Correlation	,206*	1	,238*	,379**	,317**	,350**	,350**	,697**
	Sig. (2-tailed)	,040		,017	<,001	,001	<,001	<,001	<,001
	N	100	100	100	100	100	100	100	100
X1.3	Pearson Correlation	-,053	,238*	1	,481**	,246*	,292**	,072	,565**
	Sig. (2-tailed)	,601	,017		<,001	,014	,003	,479	<,001
	N	100	100	100	100	100	100	100	100
X1.4	Pearson Correlation	,070	,379**	,481**	1	,074	,100	,325**	,632**
	Sig. (2-tailed)	,488	<,001	<,001		,462	,322	<,001	<,001
	N	100	100	100	100	100	100	100	100
X1.5	Pearson Correlation	-,047	,317**	,246*	,074	1	,496**	,467**	,611**
	Sig. (2-tailed)	,645	,001	,014	,462		<,001	<,001	<,001
	N	100	100	100	100	100	100	100	100
X1.6	Pearson Correlation	-,134	,350**	,292**	,100	,496**	1	,423**	,576**
	Sig. (2-tailed)	,183	<,001	,003	,322	<,001		<,001	<,001
	N	100	100	100	100	100	100	100	100
X1.7	Pearson Correlation	-,040	,350**	,072	,325**	,467**	,423**	1	,639**
	Sig. (2-tailed)	,693	<,001	,479	<,001	<,001	<,001		<,001
	N	100	100	100	100	100	100	100	100
TOTAL X1	Pearson Correlation	,296**	,697**	,565**	,632**	,611**	,576**	,639**	1
	Sig. (2-tailed)	,003	<,001	<,001	<,001	<,001	<,001	<,001	
	N	100	100	100	100	100	100	100	100

*. Correlation is significant at the 0.05 level (2-tailed).

** . Correlation is significant at the 0.01 level (2-tailed).

X2

Correlations

		X2.1	X2.2	X2.3	X2.4	X2.5	X2.6	X2.7	TOTAL X2
X2.1	Pearson Correlation	1	,195	,520**	,617**	,189	,668**	,680**	,770**
	Sig. (2-tailed)		,051	<.001	<.001	,060	<.001	<.001	<.001
	N	100	100	100	100	100	100	100	100
X2.2	Pearson Correlation	,195	1	,096	,161	,816**	,225*	,175	,547**
	Sig. (2-tailed)	,051		,342	,109	<.001	,024	,082	<.001
	N	100	100	100	100	100	100	100	100
X2.3	Pearson Correlation	,520**	,096	1	,540**	,101	,752**	,454**	,685**
	Sig. (2-tailed)	<.001	,342		<.001	,317	<.001	<.001	<.001
	N	100	100	100	100	100	100	100	100
X2.4	Pearson Correlation	,617**	,161	,540**	1	,195	,658**	,756**	,775**
	Sig. (2-tailed)	<.001	,109	<.001		,051	<.001	<.001	<.001
	N	100	100	100	100	100	100	100	100
X2.5	Pearson Correlation	,189	,816**	,101	,195	1	,331**	,245*	,585**
	Sig. (2-tailed)	,060	<.001	,317	,051		<.001	,014	<.001
	N	100	100	100	100	100	100	100	100
X2.6	Pearson Correlation	,668**	,225*	,752**	,658**	,331**	1	,679**	,855**
	Sig. (2-tailed)	<.001	,024	<.001	<.001	<.001		<.001	<.001
	N	100	100	100	100	100	100	100	100
X2.7	Pearson Correlation	,680**	,175	,454**	,756**	,245*	,679**	1	,794**
	Sig. (2-tailed)	<.001	,082	<.001	<.001	,014	<.001		<.001
	N	100	100	100	100	100	100	100	100
TOTAL X2	Pearson Correlation	,770**	,547**	,685**	,775**	,585**	,855**	,794**	1
	Sig. (2-tailed)	<.001	<.001	<.001	<.001	<.001	<.001	<.001	
	N	100	100	100	100	100	100	100	100

** Correlation is significant at the 0.01 level (2-tailed).

* Correlation is significant at the 0.05 level (2-tailed).

X3

Correlations

		X3.1	X3.2	X3.3	X3.4	X3.5	X3.6	X3.7	TOTAL X3
X3.1	Pearson Correlation	1	,399**	,265**	,250*	,412**	,361**	,039	,592**
	Sig. (2-tailed)		<.001	,008	,012	<.001	<.001	,698	<.001
	N	100	100	100	100	100	100	100	100
X3.2	Pearson Correlation	,399**	1	,533**	,263**	,240*	,124	,059	,629**
	Sig. (2-tailed)	<.001		<.001	,008	,016	,219	,563	<.001
	N	100	100	100	100	100	100	100	100
X3.3	Pearson Correlation	,265**	,533**	1	,161	,303**	,385**	,035	,654**
	Sig. (2-tailed)	,008	<.001		,109	,002	<.001	,728	<.001
	N	100	100	100	100	100	100	100	100
X3.4	Pearson Correlation	,250*	,263**	,161	1	,495**	,576**	,086	,659**
	Sig. (2-tailed)	,012	,008	,109		<.001	<.001	,397	<.001
	N	100	100	100	100	100	100	100	100
X3.5	Pearson Correlation	,412**	,240*	,303**	,495**	1	,562**	-,031	,677**
	Sig. (2-tailed)	<.001	,016	,002	<.001		<.001	,756	<.001
	N	100	100	100	100	100	100	100	100
X3.6	Pearson Correlation	,361**	,124	,385**	,576**	,562**	1	,039	,697**
	Sig. (2-tailed)	<.001	,219	<.001	<.001	<.001		,704	<.001
	N	100	100	100	100	100	100	100	100
X3.7	Pearson Correlation	,039	,059	,035	,086	-,031	,039	1	,335**
	Sig. (2-tailed)	,698	,563	,728	,397	,756	,704		<.001
	N	100	100	100	100	100	100	100	100
TOTAL X3	Pearson Correlation	,592**	,629**	,654**	,659**	,677**	,697**	,335**	1
	Sig. (2-tailed)	<.001	<.001	<.001	<.001	<.001	<.001	<.001	
	N	100	100	100	100	100	100	100	100

** Correlation is significant at the 0.01 level (2-tailed).

* Correlation is significant at the 0.05 level (2-tailed).

X4

Correlations

		X4.1	X4.2	X4.3	X4.4	X4.5	X4.6	X4.7	TOTAL X4
X4.1	Pearson Correlation	1	,297**	,582**	,602**	,128	,640**	,664**	,755**
	Sig. (2-tailed)		,003	<,001	<,001	,204	<,001	<,001	<,001
	N	100	100	100	100	100	100	100	100
X4.2	Pearson Correlation	,297**	1	,065	,343**	,785**	,255*	,327**	,632**
	Sig. (2-tailed)	,003		,520	<,001	<,001	,011	<,001	<,001
	N	100	100	100	100	100	100	100	100
X4.3	Pearson Correlation	,582**	,065	1	,527**	,179	,898**	,517**	,706**
	Sig. (2-tailed)	<,001	,520		<,001	,074	<,001	<,001	<,001
	N	100	100	100	100	100	100	100	100
X4.4	Pearson Correlation	,602**	,343**	,527**	1	,340**	,644**	,808**	,828**
	Sig. (2-tailed)	<,001	<,001	<,001		<,001	<,001	<,001	<,001
	N	100	100	100	100	100	100	100	100
X4.5	Pearson Correlation	,128	,785**	,179	,340**	1	,276**	,230*	,593**
	Sig. (2-tailed)	,204	<,001	,074	<,001		,005	,021	<,001
	N	100	100	100	100	100	100	100	100
X4.6	Pearson Correlation	,640**	,255*	,898**	,644**	,276**	1	,566**	,812**
	Sig. (2-tailed)	<,001	,011	<,001	<,001	,005		<,001	<,001
	N	100	100	100	100	100	100	100	100
X4.7	Pearson Correlation	,664**	,327**	,517**	,808**	,230*	,566**	1	,801**
	Sig. (2-tailed)	<,001	<,001	<,001	<,001	,021	<,001		<,001
	N	100	100	100	100	100	100	100	100
TOTAL X4	Pearson Correlation	,755**	,632**	,706**	,828**	,593**	,812**	,801**	1
	Sig. (2-tailed)	<,001	<,001	<,001	<,001	<,001	<,001	<,001	
	N	100	100	100	100	100	100	100	100

** Correlation is significant at the 0.01 level (2-tailed).

* Correlation is significant at the 0.05 level (2-tailed).

Y

Correlations

		Y.1	Y.2	Y.3	Y.4	Y.5	Y.6	Y.7	TOTAL Y
Y.1	Pearson Correlation	1	,664**	,356**	,321**	,430**	,196	,074	,683**
	Sig. (2-tailed)		<,001	<,001	,001	<,001	,051	,467	<,001
	N	100	100	100	100	100	100	100	100
Y.2	Pearson Correlation	,664**	1	,601**	,211*	,360**	,106	-,011	,663**
	Sig. (2-tailed)	<,001		<,001	,035	<,001	,292	,913	<,001
	N	100	100	100	100	100	100	100	100
Y.3	Pearson Correlation	,356**	,601**	1	,298**	,148	,362**	,113	,660**
	Sig. (2-tailed)	<,001	<,001		,003	,141	<,001	,262	<,001
	N	100	100	100	100	100	100	100	100
Y.4	Pearson Correlation	,321**	,211*	,298**	1	,540**	,614**	-,031	,693**
	Sig. (2-tailed)	,001	,035	,003		<,001	<,001	,757	<,001
	N	100	100	100	100	100	100	100	100
Y.5	Pearson Correlation	,430**	,360**	,148	,540**	1	,590**	-,109	,678**
	Sig. (2-tailed)	<,001	<,001	,141	<,001		<,001	,281	<,001
	N	100	100	100	100	100	100	100	100
Y.6	Pearson Correlation	,196	,106	,362**	,614**	,590**	1	-,050	,656**
	Sig. (2-tailed)	,051	,292	<,001	<,001	<,001		,620	<,001
	N	100	100	100	100	100	100	100	100
Y.7	Pearson Correlation	,074	-,011	,113	-,031	-,109	-,050	1	,270**
	Sig. (2-tailed)	,467	,913	,262	,757	,281	,620		,007
	N	100	100	100	100	100	100	100	100
TOTAL Y	Pearson Correlation	,683**	,663**	,660**	,693**	,678**	,656**	,270**	1
	Sig. (2-tailed)	<,001	<,001	<,001	<,001	<,001	<,001	,007	
	N	100	100	100	100	100	100	100	100

** Correlation is significant at the 0.01 level (2-tailed).

* Correlation is significant at the 0.05 level (2-tailed).

UJI RELIABILITAS

X1

Reliability Statistics

Cronbach's Alpha	N of Items
,642	7

Case Processing Summary

		N	%
Cases	Valid	100	100,0
	Excluded ^a	0	,0
	Total	100	100,0

a. Listwise deletion based on all variables in the procedure.

X2

Reliability Statistics

Cronbach's Alpha	N of Items
,838	7

X3

Reliability Statistics

Cronbach's Alpha	N of Items
,694	7

X4

Reliability Statistics

Cronbach's Alpha	N of Items
,850	7

Y

Reliability Statistics

Cronbach's Alpha	N of Items
,706	7

Lampiran 8

UJI NORMALITAS

One-Sample Kolmogorov-Smirnov Test

		Unstandardized Residual	
N		100	
Normal Parameters ^{a,b}	Mean	.0000000	
	Std. Deviation	4.13245459	
Most Extreme Differences	Absolute	.073	
	Positive	.073	
	Negative	-.038	
Test Statistic		.073	
Asymp. Sig. (2-tailed) ^c		.200 ^d	
Monte Carlo Sig. (2-tailed) ^e	Sig.	.206	
	99% Confidence Interval	Lower Bound	.196
		Upper Bound	.217

a. Test distribution is Normal.

b. Calculated from data.

c. Lilliefors Significance Correction.

d. This is a lower bound of the true significance.

e. Lilliefors' method based on 10000 Monte Carlo samples with starting seed 2000000.

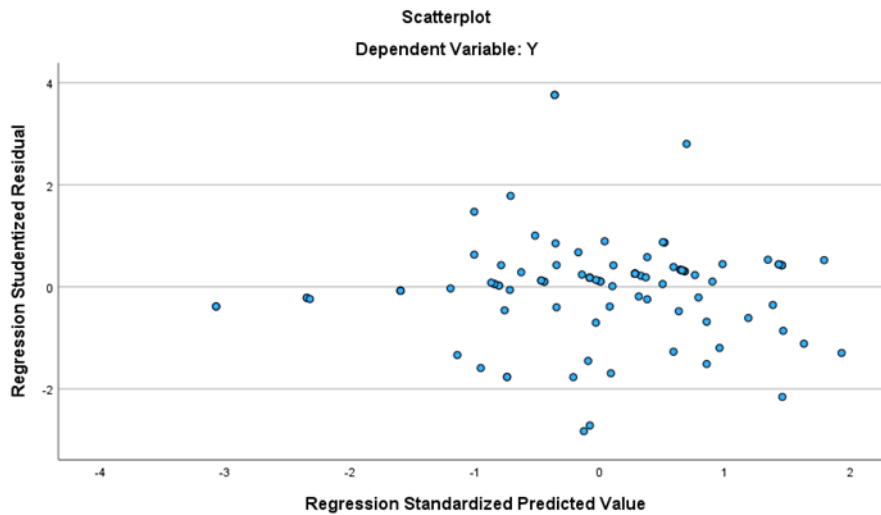
UJI MULTIKOLINEARITAS

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics	
		B	Std. Error	Beta			Tolerance	VIF
1	(Constant)	3,914	2,642		1,482	,142		
	X1	,296	,146	,246	2,025	,046	,383	2,611
	X2	,043	,118	,046	,368	,714	,366	2,731
	X3	,514	,141	,468	3,641	<,001	,341	2,932
	X4	-,016	,122	-,018	-,128	,898	,293	3,412

a. Dependent Variable: Y

UJI HETEROSKEDASTISITAS



UJI F

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	493,784	4	123,446	20,612	<,001 ^b
	Residual	568,966	95	5,989		
	Total	1062,750	99			

a. Dependent Variable: Y

b. Predictors: (Constant), X4, X1, X2, X3

UJI T

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics	
		B	Std. Error	Beta			Tolerance	VIF
1	(Constant)	3,914	2,642		1,482	,142		
	X1	,296	,146	,246	2,025	,046	,383	2,611
	X2	,043	,118	,046	,368	,714	,366	2,731
	X3	,514	,141	,468	3,641	<,001	,341	2,932
	X4	-,016	,122	-,018	-,128	,898	,293	3,412

a. Dependent Variable: Y

KOEFISIEN DETERMINASI

Model Summary^b

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	,682 ^a	,465	,442	2,44727

a. Predictors: (Constant), X4, X1, X2, X3

b. Dependent Variable: Y

PERSAMAAN REGRESI

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics	
		B	Std. Error	Beta			Tolerance	VIF
1	(Constant)	3,914	2,642		1,482	,142		
	X1	,296	,146	,246	2,025	,046	,383	2,611
	X2	,043	,118	,046	,368	,714	,366	2,731
	X3	,514	,141	,468	3,641	<,001	,341	2,932
	X4	-,016	,122	-,018	-,128	,898	,293	3,412

a. Dependent Variable: Y